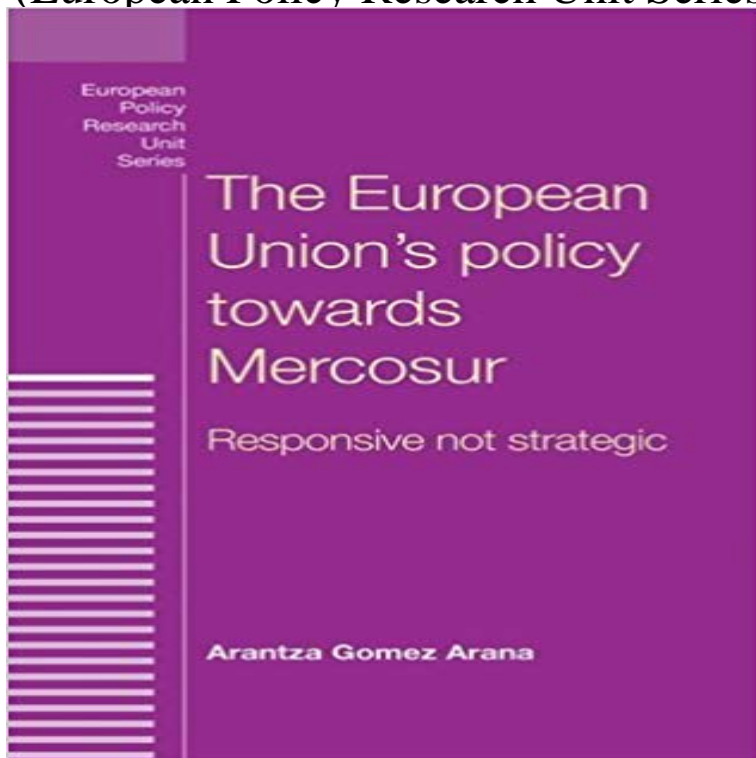


## The European Unions policy towards Mercosur: Responsive not strategic (European Policy Research Unit Series MUP)



This monograph seeks to examine the motivations for the European Unions (EU) policy towards the Common Market of the South (Mercosur), the EUs most important relationship with another regional economic integration organisation. It argues that the dominant explanations in the literature - balancing the US, global aspirations, being an external federator, long-standing economic and cultural ties, economic interdependence, and the Europeanization of Spanish and Portuguese national foreign policies - fail to adequately explain the EUs policy. In particular, these accounts tend to infer the EUs motives from its activity. Drawing extensive primary documents, this monograph argues that the major developments in the relationship - the 1992 Inter-institutional Agreement and the 1995 Europe Mercosur Inter-regional Framework Cooperation Agreement - were initiated by Mercosur and supported mainly by Spain. This means that rather than the EU pursuing a strategy, as implied by most of the existing literature, the EU was largely responsive.

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