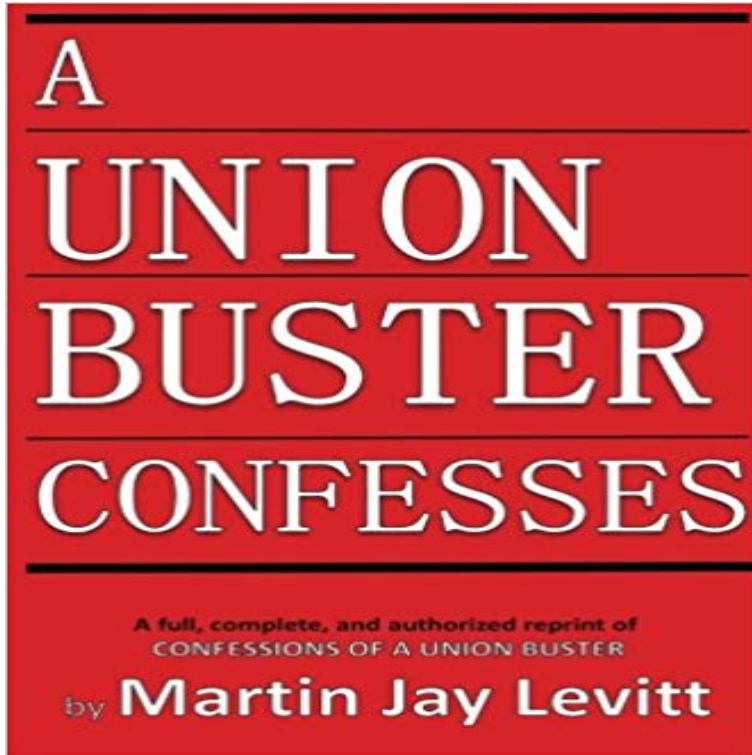


A Union Buster Confesses: An authorized, complete, reprint of Confessions of a Union Buster



This is the complete reprint of Confessions of a Union Buster - at a better price than used. Every Union member, organizer, or those who seek to be heard by management should understand the methods, some illegal, companies will use to stifle your right to organize. This book was written by a human relations consultant, the phony title given to people who are paid huge money to break union organizing activity. The author of this book was successful over 200 times. This is his story- and more importantly, his playbook of tricks, lies, and deceit used to accomplish his work. Use it to inoculate members, to train them to see what is happening when the tools exposed by this book are used. Unions are not pure and innocent, but the havoc and hardship wreaked by people like this on common workers is tremendous. And he admits that. If you want to see the insiders view, this book is a must read. From the Prologue: Union busting is a field populated by bullies and built on deceit. A campaign against a union is an assault on individuals and a war on the truth. As such, it is a war without honor. The only way to bust a union is to lie, distort, manipulate, threaten, and always, always attack. The law does not hamper the process. Rather, it serves to suggest maneuvers and define strategies. Each union prevention campaign, as the wars are called, turns on a combined strategy of disinformation and personal assaults. When a chief executive hires a labor relations consultant to battle a union, he gives the consultant run of the company and closes his eyes. The consultant, backed by attorneys, installs himself in the corporate offices and goes to work creating a climate of terror that inevitably is blamed on the union. Some corporate executives I encountered liked to think of their anti-union consultants as generals. But really the consultants are terrorists. Like political terrorists, the consultants attacks are intensely personal.

Terrorists do not make factories and air strips their victims; they choose instead crippled old men and school children. Likewise, as the consultants go about the business of destroying unions, they invade peoples lives, demolish their friendships, crush their will, and shatter their families. Now you can buy this classic work brand new-for less than half the price of used-PLUS it is available on Kindle!

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